CIVIC FUNDING PARTNERS

CAPABILITY STATEMENT

TURN PRIORITY PROJECTS INTO FUNDABLE INVESTMENTS

Strategic funding and grants advisory services for local governments, utilities, public agencies, and public-sector partners.

FUNDING STRATEGY	GRANT DEVELOPMENT	GRANTS MANAGEMENT

What We Do

Civic Funding Partners helps clients move from “we need funding” to a disciplined strategy for making priority projects fundable, competitive, and compliant. Our work begins with the project - its need, readiness, beneficiaries, cost, implementation path, and strategic importance - and then identifies the funding approach that best fits.

Led by a public-sector funding professional with nearly two decades of experience, Civic Funding Partners brings a practitioner’s perspective across the full funding lifecycle: project development, funding strategy, competitive applications, award implementation, compliance, and administration.

Core Services

Capital Funding Strategy	Multi-year funding roadmaps that align capital priorities with federal, state, regional, and financing opportunities.
Funding Readiness Assessments	Independent evaluation of project eligibility, readiness, match capacity, competitiveness, documentation, and organizational capacity.
Competitive Grant Development	Strategic development of state and federal applications, including narrative, budgets, implementation strategy, supporting documentation, and submission review.
Fractional Chief Funding Officer	Executive-level funding strategy and portfolio management for organizations that need sophisticated expertise without adding a full-time senior position.
Grant Compliance & Administration Advisory	Post-award support involving procurement, documentation, reporting, monitoring readiness, Uniform Guidance, and compliance risk.
Application Red-Team Review	Independent review of major applications against solicitation requirements and scoring criteria before submission.

Areas of Experience

Water & Wastewater • Infrastructure • Economic Development • Housing • Public Safety • Transportation • Broadband • Parks & Recreation • Downtown Revitalization • Environmental Projects • Community Facilities • Disaster Mitigation • Community Development

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Experience That Understands Local Government

Civic Funding Partners is led by a public-sector funding professional with nearly two decades of experience working directly with local governments and community partners. That experience includes hundreds of competitive funding applications and more than $500 million in grant-funded projects supported, funded, or administered.

Funding experience spans programs administered through HUD/CDBG, USDA Rural Development, EDA, FEMA, EPA, DOT, ARC, DOD, and numerous state, regional, and foundation sources.

Who We Serve

- Cities, counties, special districts, utilities, public authorities, and development organizations
- Engineering, planning, architecture, environmental, public-finance, and government-relations firms serving public-sector clients
- Organizations that need senior-level funding strategy, grant development, or grants-management capacity

Our Approach: Projects First. Funding Second.

Successful funding strategies begin with community priorities - not with chasing whichever grant happens to be open. Civic Funding Partners helps clients build projects that are ready to compete when the right opportunity arrives.

F	U	N	D
FOCUS	UNDERSTAND	NAVIGATE	DELIVER

Focus priority projects. Understand readiness, eligibility, need, cost, match, and capacity. Navigate funding sources and sequencing. Deliver competitive applications and compliant implementation.

Why Civic Funding Partners

- Senior-level strategy grounded in real local-government project development and implementation
- Full-lifecycle perspective from project concept through award administration and closeout
- Program-agnostic approach focused on durable project strategy rather than chasing individual NOFOs
- Flexible capacity for clients and consulting partners that need specialized funding expertise

Start With Your Projects

Have a capital project that needs funding? Planning the next several years of infrastructure investment? Unsure whether an upcoming grant opportunity is worth pursuing? Start with a funding strategy conversation.

SAM SAIEED | PRINCIPAL, CIVIC FUNDING PARTNERS

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